

## Modernize Retail Systems and Streamline Point of Sale Transactions with Acumatica Point of Sale (POS) Powered by IIG

Acumatica Point of Sale is designed for wholesale distributors, manufacturers, and retail businesses that want a single system to manage all sales transactions, including retail and counter sales. Process point of sale transactions with rapid order entry, real-time inventory, and cash register reconciliation. Use barcodes with integrated POS hardware and credit card terminals to automate point of sale transactions.

### END-TO-END SALES MANAGEMENT

- **Point of Sale.** Manage retail point of sale with a touch screen compatible application. Facilitate rapid order entry with item grouping and order history. The convenient cashier function allows payments to be applied to orders, invoices, or applied as a credit to an account. Set default values to automate customer selection and streamline order processing steps. Accept multiple payment methods per order.
- **Omnichannel.** Leverage the complete suite of Acumatica products for true omnichannel sales management, including retail and commerce transactions with traditional backoffice sales, will-call, special orders for drop shipments, and in-store returns and exchanges.
- **Connected Hardware.** Use integrated hardware and verified devices for cash registers, barcode scanning, receipt printers, and credit card terminals.
- **Backoffice ERP.** Utilize best-in-class back-office features for order management, inventory, warehouse management, purchasing and requisition management, CRM, manufacturing, field service, and robust financials with powerful business intelligence and reporting tools.

### KEY BENEFITS

#### COMPLETE SALES MANAGEMENT

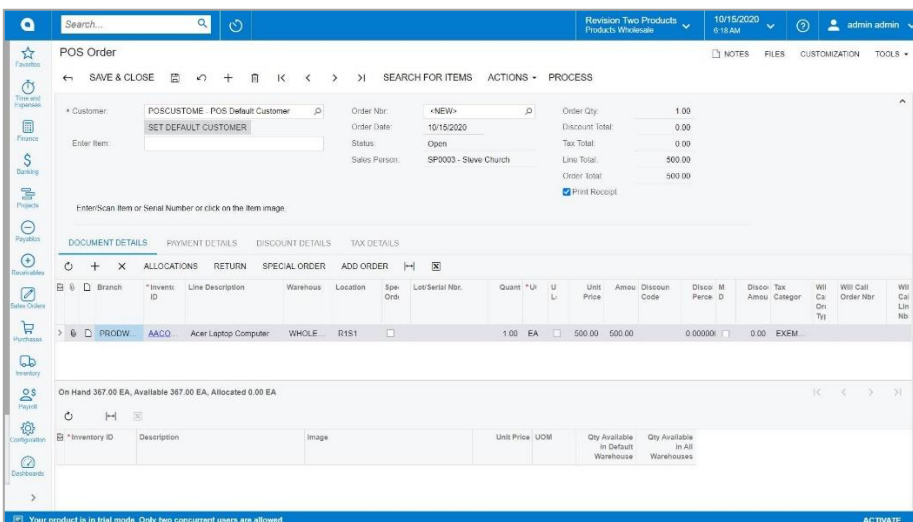
- With Acumatica, everything is in one system, so there are no interfaces to maintain and no synchronization errors. The complete application provides Retail POS, Retail-Commerce, Tax Management, PCI-Compliant Credit Card Processing, CRM, Inventory, and Order Management
- Connect cash registers, barcode scanners, receipt printers, credit card terminals, and other retail devices with Acumatica's Device Hub

#### STREAMLINE POS TRANSACTIONS

- Use barcode scanners to capture items, serial or lot numbers, quantities, or alternative item identification numbers
- Set defaults for customer type, location, transaction dates, tax and shipping settings, salesperson, and other defaults by device
- Automatically open the cash register upon completion of cash transactions. Simplify cash drawer reconciliation with end-of-day or end-of-shift reports and register receipts.

#### MANAGE VARIABLE ORDER TYPES

- Process special orders for items ordered in the store that are drop-shipped to customers
- See complete customer order history, including online commerce sales and back-office returns and exchanges.



Process point of sale transactions and returns with connected retail hardware, barcode scanners, and credit card terminals.

## POINT OF SALE FEATURES AND CAPABILITIES

<b>System-Wide Integration</b>	Point of Sale integrates with the entire Acumatica product suite providing flexibility to manage point of sale transactions with direct integration with Order Management, Inventory Management, Retail-Commerce, CRM, and other application areas in a single, connected system.
<b>Rapid Order Entry</b>	Define default settings by device, copy historical orders, and use barcode scanners to expedite order creation. Automatically apply customer-specific pricing and discounts.
<b>Barcode Scanning</b>	Automate order entry with barcode scanning. Increase item quantities for each scan, add items to orders based on the inventory SKU or alternate item identification number, and capture lot and serial information for items on the order.
<b>Cash Register</b>	Easily connect to cash registers with automated drawer opening after each cash transaction. Reconcile drawers with end-of-day or end-of-shift register receipts and reports.
<b>Real-Time Inventory</b>	Access real-time inventory availability across retail store and warehouse locations.
<b>Receipt Printers</b>	Connect to the receipt and other printers to provide customers with receipts and supporting documents. Utilize preformatted solutions for tape or full-page receipts.
<b>Credit Cards</b>	Integrate with credit card terminals to swipe magnetic strips or read chip cards. Authorize and capture payments with electronic signature capture. All processing is PCI-compliant
<b>Customer Returns</b>	Create new counter orders and manage returns and exchanges in the same transaction.
<b>Will Call</b>	Manage will-call orders. Orders may be pre-paid or paid when the customer picks up the items.
<b>Special Orders</b>	Create special orders directly from the point of sale application. Customers can order and pre-pay in-store for drop-ship deliveries fulfilled by your suppliers or for layaway orders.
<b>Customer Management</b>	Get a 360-degree view of customers and transactions with embedded CRM. Quickly create new customers from the POS system. Every transaction flows into Acumatica for reporting and inquiries.
<b>Payment Plans</b>	Setup installment payment plans and process payments for installment plans.

Learn how Acumatica can work in your business by visiting us online at [peoplesenseerp.com](http://peoplesenseerp.com) or by calling **815-893-0718**.