

Begin Every Manufacturing Process with a Fast, Accurate Estimate

Gain the flexibility to create detailed manufacturing estimates quickly. With the Estimating module, part of the Acumatica Manufacturing Edition, you can improve the accuracy and turnaround times of all your manufacturing estimates. This solution takes into account every aspect of estimating, including material, overhead, labor, and other miscellaneous costs.

Once you confirm an estimate, you can easily convert it to a bill of material or sales order. Your team can calculate costs and prices for new or existing parts using data such as material costs, work center rates, and overheads. Save even more time with the option of linking your estimate to a quote or opportunity.

Estimating integrates seamlessly with the optional Acumatica Customer Relationship Management (CRM) application. View manufacturing estimates from CRM and convert estimates to prospect and customer quotes.

KEY BENEFITS

INCREASE YOUR FLEXIBILITY

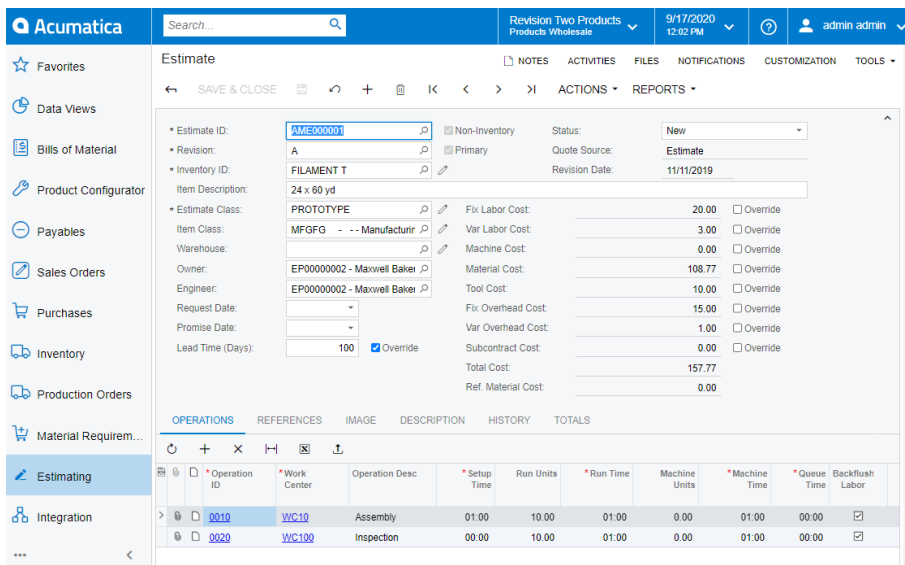
- Prepare estimates for existing or custom items. Create a simple, quick summary estimate or a detailed estimate using a bill of material structure

CREATE NEW ESTIMATES IN SECONDS

- Create a new estimate by simply copying or modifying an existing estimate, bill of material, or production order bill of material

GAIN CONTROL OVER REVISIONS

- Make multiple revisions of the same estimate while maintaining a history of the revisions and who created them. Generate more accurate estimates of expected labor, material, and overhead costs



The screenshot displays the Acumatica Estimating module interface. The top navigation bar includes the Acumatica logo, a search bar, and user information (Revision Two Products, Products Wholesale, 9/17/2020 12:02 PM, admin admin). The left sidebar lists various modules: Favorites, Data Views, Bills of Material, Product Configurator, Payables, Sales Orders, Purchases, Inventory, Production Orders, Material Requirement..., Estimating (highlighted), and Integration.

The main window shows the 'Estimate' form for 'AMER000001'. The form includes fields for Estimate ID, Revision (A), Inventory ID (FILAMENT T), Item Description (24 x 60 yd), Estimate Class (PROTOTYPE), Item Class (MFGFG - - - Manufactur), Warehouse, Owner (EP00000002 - Maxwell Baker), Engineer (EP00000002 - Maxwell Baker), Request Date, Promise Date, and Lead Time (Days) (100). The form also displays a list of costs and their values:

Cost Type	Value	Override
Fix Labor Cost	20.00	<input type="checkbox"/>
Var Labor Cost	3.00	<input type="checkbox"/>
Machine Cost	0.00	<input type="checkbox"/>
Material Cost	108.77	<input type="checkbox"/>
Tool Cost	10.00	<input type="checkbox"/>
Fix Overhead Cost	15.00	<input type="checkbox"/>
Var Overhead Cost	1.00	<input type="checkbox"/>
Subcontract Cost	0.00	<input type="checkbox"/>
Total Cost	157.77	
Ref. Material Cost	0.00	

Below the cost list, there are tabs for OPERATIONS, REFERENCES, IMAGE, DESCRIPTION, HISTORY, and TOTALS. The OPERATIONS tab is active, showing a table of operations:

Operation ID	Work Center	Operation Desc	Setup Time	Run Units	Run Time	Machine Units	Machine Time	Queue Time	Backflush Labor
0010	WC10	Assembly	01:00	10.00	01:00	0.00	01:00	00:00	<input checked="" type="checkbox"/>
0020	WC100	Inspection	00:00	10.00	01:00	0.00	01:00	00:00	<input checked="" type="checkbox"/>

Calculate costs and prices for new or existing parts using material costs, work center rates, and overheads.

ESTIMATING FEATURES AND CAPABILITIES

Estimate Non-Inventory Items

Estimate items not currently in your inventory. Attach notes, files, and item attributes to the estimate.

Create New Inventory Items

Easily convert non-inventory items to inventory stock or non-stock items. Create inventory items and generate a bill of material from an estimate.

Create Production Orders

Create a production order directly from an estimate.

Sales Integration

Attach an estimate directly to, or against, a sales order or an opportunity in Acumatica Customer Management. Create a sales order directly from the estimate.

Multiple Sites

Easily create estimates from all your company locations.

ABOUT ACUMATICA

Acumatica Cloud ERP provides the best business management solution for digitally resilient companies. Built for mobile and telework scenarios and easily integrated with the collaboration tools of your choice, Acumatica delivers flexibility, efficiency, and continuity of operations to growing small and midmarket organizations. **Business Resilience. Delivered.**

Learn how Acumatica can work in your business by visiting us online at peoplesenseerp.com or by calling **815-893-0718**.