

# C.E. Machine Leverages SourceDay to Improve Efficiency of Purchase Order Management and Communication with Suppliers



Client Success Story |  
Sourceday

## Background

For more than 40 years, Kansas-based C.E. Machine has been a leading provider of engineering, machining and assembly services for the aerospace, commercial, military, domestic and global markets. The company has manufactured nearly half a billion parts for more than 500 clients in six countries.

**“With SourceDay, we can pull up an individual supplier, choose the POs we want and hit send. The supplier gets immediate notification and can either make adjustments or let us know if they can deliver on time. We love the Radar feature that tells us what is coming due in the next 10 days. We set up specific emails and frequencies to customize what message the supplier gets from us and how often.”**

- Heath Harp  
Purchasing Manager at C.E. Machine

## Company Profile

C.E. Machine

### About the Client:

C.E. Machine has been a leading provider of engineering, machining and assembly services for the aerospace, commercial, military, domestic and global markets.

## Solution at a Glance

### Challenge:

The PO process was manual and outdated, chasing past due orders, updating spreadsheets and reports, and transcribing into the ERP system.

### Solution:

Automating, in real-time, what's happening with each supplier, PO and line item within each PO and receiving automated notifications, reminders and alerts to missing orders.

### Benefit:

With SourceDay, C.E. Machine and their suppliers have gained visibility into every PO, recaptured time and reduced risks for non-acknowledged and late POs, making an audit trail history for improved communication.

## Challenge: Gain Control over the Purchase Order Chaos

Like most established manufacturing companies, C.E. Machine was used to the PO process it had been following for decades. It involved countless emails, phone calls, spreadsheets and consumed tremendous time. With up to 50 suppliers to manage, buyers were spending hours chasing down past due orders, manually updating spreadsheets and reports, and manually transcribing these updates into their ERP system, Infor CloudSuite™ Industrial - Syteline. While this was a daily, routine process for C.E. Machine, they realized there must be a more efficient solution. The key would be to bring its ERP system, internal workbench and a new PO management system together in one place manufacturing inefficiencies."

## Solution: Automate the PO Management Process with SourceDay

After talking to SourceDay at the Syteline User Network Conference, Heath Harp, purchasing manager at C.E. Machine, saw what he needed. "SourceDay gives us a central hub to manage POs without having to go to multiple systems, and automates notifications to reduce missing any orders," he says. "It's a one-stop-shop for not only managing orders, but enabling efficient communication between the buyer and supplier." SourceDay instantly provides a real-time look into what is happening with each supplier, each PO and each line item within each PO. With the SourceDay user interface, Harp sees acknowledgements, exceptions, past dues, order signals and other indicators in real-time without having to wait for the system to update overnight. As a manager, he can also filter by buyer to see how their individual POs are performing. This is particularly helpful if an employee is out of the office. Another buyer can easily backup the absent buyer without having to log in to their email/voicemail to gather supplier updates. One of the biggest time savers has been with the automated notifications and reminders. "Now we don't have to manually send emails and print reports because the system does it for us," Harp says. "We can also see the entire transaction history with notes between us and our suppliers. No one has to dig through old emails to find what they're looking for and all stakeholders are looking at the same data." SourceDay software is cloud-based, making its integration with ERP systems and implementation simple across the entire enterprise. SourceDay retrieves all open order information from the ERP and pushes it to the SourceDay cloud platform. Both C.E. Machine and its suppliers can easily log on to the system, seeing all of their open POs so they can acknowledge them, make updates and communicate with each other in one place.

SourceDay helped Harp and his buyers integrate the system with Infor CloudSuite™ Industrial - Syteline and learn how simple the software is to use. C.E. Machine's suppliers are coming on board and finding the process is much easier on their side as well. "I am also excited about the upcoming functionality SourceDay will be rolling out, such as the ability to attach a pdf of the PO through the system so no one has to rely on email," says Harp. "The supplier scorecard is another feature we intend to use so we can help our suppliers see where they can improve."

## Results: Visibility, Efficiency and Improved Communication

Since implementing SourceDay, C.E. Machine and C.E. Machine suppliers have:

- Gained visibility into every line item of every PO and its status
- Recaptured time that can now be spent on more productive efforts
- Reduced risks with POs not being acknowledged and late orders
- Established an audit trail with detailed history of every transaction
- Improved communication

## About SourceDay:

Founded in 2013, SourceDay is the leading purchase order management application provider for manufacturing companies. Clients use SourceDay to effectively manage their supply chain purchasing and maximize revenue while reducing cost and risk. SourceDay is easy to adopt and clients quickly realize significant savings.

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